



SMSF ADVISERS NETWORK PTY LTD

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FINANCIAL SERVICES GUIDE

ADVISER PROFILE & FEE SCHEDULE

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FSG Part 2 of 2

Who Are We?

Business Name: Desborough Accountants
Address: Level 1, Central Heights
11 Barber Street
Kalamunda WA 6076
Postal Address: PO Box 414
Kalamunda WA 6926
Phone Number: (08) 9226 2039
Website: www.desborough.com.au
Email: admin@desborough.com.au

Desborough Pty Ltd ATF Desborough Unit Trust (ABN 99 727 970 873) is a Corporate Authorised Representative No. 125 1070 of SMSF Advisers Network Pty Ltd.

At Desborough Accountants we aim to provide you with professional financial services that see you achieve your financial goals. We achieve excellent results for our clients by providing highly skilled, dedicated Accountants specialising in a wide range of fields.

Desborough Accountants have provided financial services for more than 20 years and we look forward to working with you, whatever your situation. Our services include but are not limited to: Business Planning Business Setup Taxation Advice Financial Reporting Income Tax Returns Superannuation (including Self Managed Superannuation) Business Activity Statements Goods & Services Tax Audit

Please be aware that *Desborough Accountants* is a business that may be associated with the provision of our advice to you. As a result of this association, the below listed Authorised Representatives may benefit from the payment of fees to *Desborough Accountants* in addition to the fees charged for advice provided under SMSF Advisers Network Pty Ltd. Confirmation and details of the fees involved where this arrangement is applicable, will be included in your Statement of Advice.

Details of Authorised Representatives of the SMSF Advisers Network Pty Ltd who can provide you with financial advice within our office are as follows:

Lee Fox CPA, B.Com

Director

Authorised Representative No: 125 1071

Email: lee.fox@desborough.com.au

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Wholly owned subsidiary of the
National Tax & Accountants'
Association

Lee Fox began her career in banking before starting in public practice accounting with PricewaterhouseCoopers in 2006. Here she specialised in international, personal, and employment taxation. After working for several firms in Perth, Lee settled here at Desborough Accountants in 2013 and was invited to become a Director in December 2014. Lee assists her clients in all areas of taxation and accounting but in particular she enjoys providing complex capital gains tax advice and assisting businesses to achieve and grow.

Lee has a Bachelor of Commerce, majoring in Accounting and Business Law. Lee is a CPA holding a certificate of Public Practice and is a Registered Tax Agent.

Having completed studies in Superannuation and Self Managed Superannuation to meet the ASIC criteria to provide personal advice, Lee looks forward to continuing to provide her firm's clients with advice regarding their superannuation needs. Lee and her family live in the hills, she enjoys the outdoors and is involved in many local community groups.

Lee Fox is remunerated by means of salary.

Please note that no commissions from product providers are received by any Authorised Representative of the SMSF Advisers Network Pty Ltd.

Your Adviser, as detailed above can provide strategic advice in the following areas:

- Basic Deposit Products; and
- Superannuation (including Self-Managed Superannuation Funds).

How we charge

Fees are charged according to the work undertaken by your adviser and may be charged on an hourly basis or as a flat fee, or as a combination of both. A fee may be charged for the initial work in developing and implementing a strategy, as well as for ongoing monitoring and reviews.

Hourly Rates

A typical rate for fee for service arrangements is between \$150 and \$300 per hour plus GST.

Advice Preparation Fee

This is a one-off fee charged for the preparation of the advice provided. Professional Advice Fees can range from \$500 to \$2,000 plus GST. The cost will be determined by the advice provided and your advice requirements. This fee is applicable even if you decide not to proceed with the advice provided.

Implementation Fees

To implement our advice, we may charge a fee. This fee is typically between \$300 to \$1,200 plus GST depending on the advice, strategies and time involved.

Ongoing Advice Fees

We offer an ongoing review service to ensure you are on track to achieving your goals and objectives as well as addressing any issues that may arise. The cost of this service will vary depending on your level of service required or selected. This fee can range between \$500 and \$2,000 plus GST per annum.

Details of all fees will be clearly documented in the Statement of Advice you receive.

All fees are paid directly to SMSF Advisers Network who then pays the income to the Authorised Representative on a bi-monthly basis.

Referral Fees

SMSF Advisers Network Pty Ltd and its Authorised Representatives may work closely with many professional people and organisations such as solicitors and clubs to assist in providing you with advice.

Where we receive referrals from these sources, there may be a referral fee paid or received. Referral fees are not a separate charge to you. Referral fees will be disclosed to you at the time of referral and/or will be detailed in your Statement of Advice.

We currently do not have any referrals in place.